# Rare Greenwich Avenue Investment Property FOR SALE



Allied Property Group, as exclusive agent is offering 171-173 Greenwich Avenue for sale. This property offers a rare opportunity to purchase a premier building in a severely supply constrained market. Greenwich Avenue is considered one of the top 12 Retail Streets in the U.S. and this property is located on what is considered the premier section on Greenwich Ave.

Once qualified investors have had an opportunity to view the attached materials and property, Allied Property Group will schedule a "call for offers".



Exclusive Agent Allied Property Group **Tom Torelli** 203-661-5800 Ext. 1 tom@alliedpropertygp.com

Address 171-173 Greenwich Ave.

Acres: .0941 acres or 4,098 SF

Zone: CGBR Central Greenwich Business & Retail

Location: Great location on one of the 2 best blocks on Greenwich Avenue. Also 1 of only 12 buildings on Greenwich Avenue with rear access to a municipal parking lots.



Year Built:	1930 Renovated 2010 & 2014
HVAC.	New roof Top Units 1 <sup>st</sup> Floor 2014
2014:	New Boiler for 2 <sup>nd</sup> FL & 3 <sup>rd</sup> FL
Roof:	Approximately 10 yrs. old
Condition:	Very Good

Retail	3,256 +/-SF
2, One Bdrm Apts	1,469 +/-SF
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Total Approximately 6,194 +/-SF

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## 171 - 173 GREENWICH AVENUE

### PROJECTED RENT ROLL

#### **Retail / Residential**

Floor	Tenant	GLA	% of	Lease Commenc	Lease	Annual Rent Projected		Expense Reimburs	Other	Lease	
			GLA	es	Expires	Rent	SF		Options	Туре	
1	Club Monaco	3,256	0.592	6/1/2014	5/31/2024	\$332,621.00 2% Annual Increase	\$102.16	Yes	Yes	N/N/N	
2	Apt 2A Apt 2B	734 +/- SF 734 +/- SF		4/1/2013 7/15/2017		\$ 16,800.00 \$ 19,200.00				Plus Gas & Electric Plus Gas & Electric	
3	Apt 3A Apt 3B	734 +/- SF 734 +/- SF		9/1/2010 7/1/2017		\$ 19,200.00 \$ 19,500.00				Plus Gas & Electric Plus Gas & Electric	
	TOTAL DXIMATELY	6,194 SF				\$407,321.00					

#### **Comments:**

\*Greenwich Avenue Properties allow full build out between front & Rear building lines. Possible value add development of aproximately 1,787 SF on each of the 2nd and 3rd floor increasing the total building SF from 6,194 SF to approximately 9,768 SF.

#### Zoning:

The property is located with CGBR zone wich permitted uses on the first floor includes retail, restaurants and personal services among others. Permited uses on the second floor includes retail, personal services such as spas and hair dressers, real state and insurance agencies and general office use with parking. The third floor is restricted to residential development.

#### Value Add:

Fully exploited this property should accommodate 4 apartments on the expanded third floor and 3,256 SF of commercial space on the second floor leased at \$37.50 PSF N/N/N per SF producing approximately \$500,000 in NOI after renovations

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INCOME		<u>2018</u>		<u>2019</u>		<u>2020</u>		<u>2021</u>		<u>2022</u>		<u>2023</u>		<u>2024</u>	Total
Club Monaco	\$	332,621	\$	339,273	\$	346,059	\$	352,980	\$	360,040	\$	367,240	\$	374,585	
Apt. 2A (Apts. Assume a 2% annual increase)	\$	16,800	\$	17,136	\$	17,479	\$	17,828	\$	18,185	\$	18,549	\$	18,920	
Apt. 2B	\$	19,200	\$	19,584	\$	19,976	\$	20,375	\$	20,783	\$	21,198	\$	21,622	
Apt. 3A	\$	16,800	\$	17,136	\$	17,479	\$	17,828	\$	18,185	\$	18,549	\$	18,920	
Apt. 3B	\$	19,500	\$	19,890	\$	20,288	\$	20,694	\$	21,107	\$	21,530	\$	21,960	
CAM (1st FI. Ten pays 50% of R.E.Tax & Ins.)	\$	26,427	\$	27,200	\$	27,995	\$	28,814	\$	29,657	\$	30,525	\$	31,418	
Gross Income	\$	431,348	\$	440,219	\$	449,275	\$	458,520	\$	467,957	\$	477,590	\$	487,425	\$ 3,212,333
Operating Expenses															
Real Estate Taxes (est & increasing at 3% per/yr.)	\$	44,854		46,200		47,586		49,013		50,484	•	51,998	•	53,558	
Insurance (estimated)	\$	8,000		8,200		8,405		8,615		8,831	•	9,051	•	9,278	
Refuse removal (pd. By 1st FI. Tenant)	\$	1,414		1,439		1,464		1,490		1,516		1,542		1,569	
Snow removal (estimated)	\$	700	•	714		728		743	•	758	•	773		788	
Electric (Common Areas)	\$	1,200		1,224		1,248		1,273		1,299	•	1,325		1,351	
Gas (heat for Apts)	\$	2,400	\$	2,448	\$	2,497	\$	2,547	\$	2,598	\$	2,650	\$	2,703	
Water	\$	1,800	\$	1,836	\$	1,873	\$	1,910	\$	1,948	\$	1,987	\$	2,027	
Repairs & Mntnce bldg	\$	5,000	\$	5,100	\$	5,202	\$	5,306	\$	5,412	\$	5,520	\$	5,631	
Miscellaneous	\$	1,000	\$	1,020	\$	1,040	\$	1,061	\$	1,082	\$	1,104	\$	1,126	
Total Expense	\$	66,368	\$	68,180	\$	70,043	\$	71,958	\$	73,927	\$	75,951	\$	78,031	
Adjusted NOI	\$	364,980	\$	372,039	\$	379,232	\$	386,561	\$	394,029	\$	401,639	\$	409,393	\$ 2,707,874
Cash on Cash return		0.0503		0.0513		0.0523		0.0533		0.0543		0.0554		0.0565	
Income approach to Value		<u>2018</u>		<u>2019</u>		<u>2020</u>		<u>2021</u>		<u>2022</u>		<u>2023</u>		<u>2024</u>	
Mrkt Value of Bldg @ 5%	\$7	7,299,600	\$7	,440,777	\$7	,584,635	\$7	7,731,222	\$7	,880,589	\$ 8	3,032,786	\$8	8,187,867	

Purchase Price

\$ 7,250,000

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**Municipal Parking Lot** 



# **Greenwich Avenue**

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